

Solutions and Expertise in Integration Management



Solutions to: Drive Change
Mitigate Risk and
Achieve Process Excellence

INTEGRATION MANAGEMENT SOLUTIONS

BD Consulting Group's foundation was built upon the process engineering and integration work that formed the company back in the early 90's. BD Consulting has since participated in many **large-scale, high profile merger, acquisition and integration projects**. Our consultants possess functional expertise, process and technical knowledge, and deep Subject Matter Expertise including:

- Integration Readiness
- Assessment
- PMO
- Design
- Implementation
- Post Transition Integration Support
- Knowledge Transfer
- M&A Playbooks / Best Practices

BD Consulting assigns only the **most experienced people** to its client engagements. Our consulting teams bring not only **project management expertise**, but years of **integration experience and business knowledge** to ensure our client's success. BD Consultants have almost three decades of experience in some of the largest merger/integration initiatives in the financial services industry. BD Consulting provides the **experience, knowledge and perspective** needed to support successful integrations.



- M&A assessment, design, organizational readiness and implementation support
- Portfolio rationalization, prioritization and management
- Process, product, technical and physical/site integration and consolidation
- Business design/combination and systems integrations
- Stakeholder adoption and management programs
- Associate-readiness and Customer care programs
- Comprehensive playbook designed to guide and support merging or integrating companies
- Change and project management expertise
- Organization and IT Infrastructure design

**Contact us to see how BDCG
can make a real difference in your integration efforts**

EXPERIENCE

Broad and deep industry experience comes from decades of business and project success

KNOWLEDGE

Skilled consultants with line of business knowledge that engages clients quickly and produces results

PERSPECTIVE

Industry "best practices" perspective developed during 100s of successful implementations



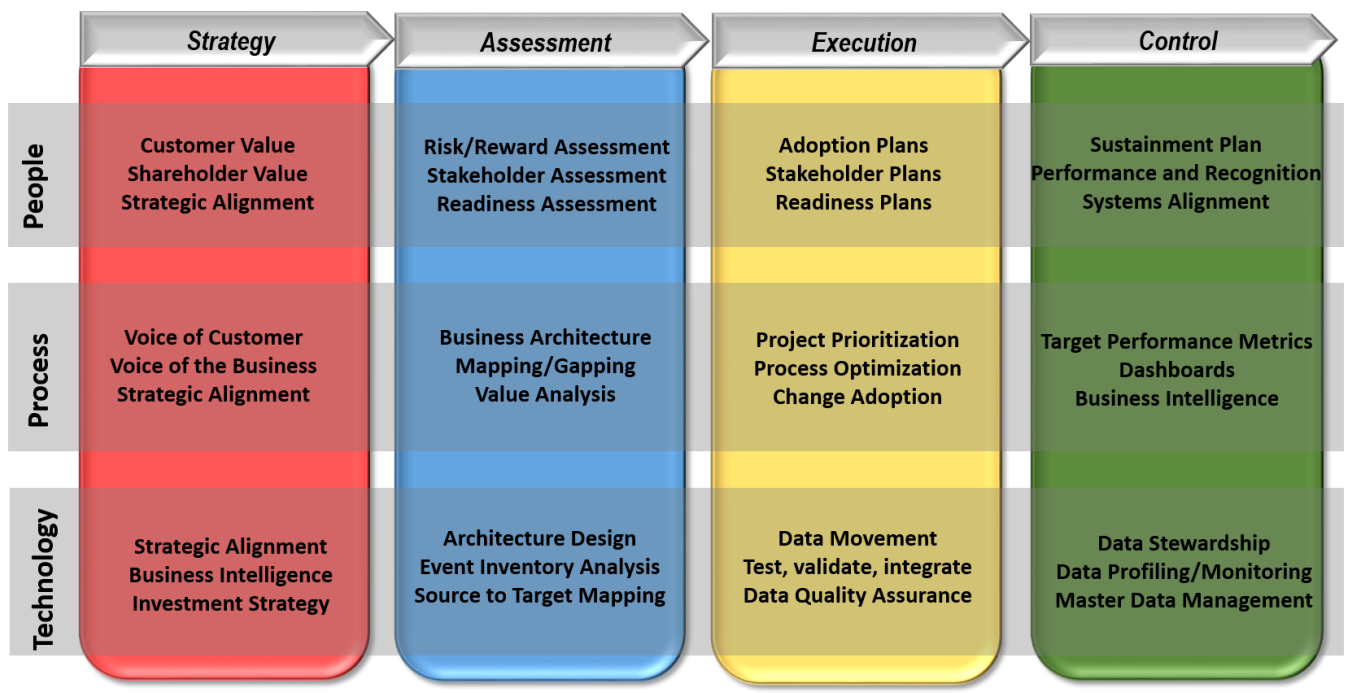
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BDCG Approach

BD Consulting adopts a **time tested, best practices approach** to M&A Integrations that evolved over many years of **project experience and lessons learned**. Our business integration approach to the strategic, assessment and readiness phases as well as the execution and control stages addresses key people, process and technology challenges. Our approach and best practices include:

- Considering the **combined organizational strengths**
- Addressing **Voice of the Customer** as well as **Voice of the Business**
- Assessing and addressing **Associate readiness and adoption**
- Considering **end-to-end process design**
- Mapping and Gapping **value stream processes**
- Delivering **training and support** that focuses on sustained, targeted performance
- Auditing against **customer experience** and **return on investment**

Integration Management End-to-End Business Transformation



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